



Scoring Sheet

Score	Represents this:
1	Totally missed the mark
2	Poor performance
3	Big holes and red flags
4	Weak but with possibilities
5	OK with plenty of room to improve
6	Promising
7	On point and good
8	Really strong and great potential
9	Inspiring and insightful
10	You have totally blown my mind and shaken the foundations of my existence

Student's Name: _____

Business Name: _____

Judges Name: _____

Part 1: Evaluate the Entrepreneur:

Curious: Is the Entrepreneur aware of the potential obstacles they face and do they have a thirst for learning new and different ways to overcome them.

1	2	3	4	5	6	7	8	9	10
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Courageous: Has the entrepreneur shown a willingness to use the Act/Learn/Act model of Entrepreneurship? Have they taken calculated risks and learned from their mistakes?

1	2	3	4	5	6	7	8	9	10
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Creative: Have they demonstrated unique ways of solving problems and getting a better understanding of how desirable their product/service is?

1	2	3	4	5	6	7	8	9	10
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Consistent: Is the Entrepreneur taking a long view rather than just looking for quick wins?

1	2	3	4	5	6	7	8	9	10
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Collaborative: Has the Entrepreneur demonstrated an ability to work well with others and establish trust and respect in his/her interactions to create win-win scenarios.

1	2	3	4	5	6	7	8	9	10
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Connected: Has the Entrepreneur built meaningful relationships with a network of advisors, mentors, industry contacts and other Entrepreneurs? Are they leveraging their connections to overcome challenges and gain a more informed perspective?

1	2	3	4	5	6	7	8	9	10
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Confident: Does the Entrepreneur come across as someone who is committed to their business and done the necessary preparation to have confidence in their ability to be successful integrating their personal and business lives?

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Part 2: Evaluate the Business:

Clarity: Is the business focused on a specific opportunity? Are they aware of market trends and the evolving needs of the customer?

1	2	3	4	5	6	7	8	9	10
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Competence: Has the Entrepreneur demonstrated a knowledge of business fundamentals, the industry they are targeting? Have they effectively communicated the business and its vision?

1	2	3	4	5	6	7	8	9	10
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Capacity: Has the Entrepreneur provided realistic information on the revenue, profit and growth potential of the business? Does the business show strong potential for future growth?

1	2	3	4	5	6	7	8	9	10
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TOTAL _____ / 100